



keynote

keyreservations
ISSUE 10

KEY RESERVATIONS SIGN TWO NEW CONTRACTS WITH SCOTTISHPOWER AND THUS



Key Reservations are delighted to announce that both ScottishPower and Thus are continuing their business relationship with Key for all their accommodation and conference requirements. Ian Nisbet, Sales Director of Key Reservations is pictured below at the signing of the contracts for ScottishPower and Thus. Key Reservations has negotiated excellent accommodation and delegate rates for ScottishPower and Thus resulting in significant savings for both companies.



Ian Nisbet, Sales Director of Key Reservations is pictured on the left with Dennis Barr, ScottishPower ITBS Commercial and Procurement Manager.

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KEY RESERVATIONS AND SCOTTISHPOWER CONTINUE THEIR PARTNERSHIP



Ian Nisbet, Sales Director of Key Reservations is pictured on the left with Ken Moncrieff, Head of Procurement for Thus.

I am pleased that Key Reservations have re-secured the contract for the provision of hotel booking with Scottish Power UK plc for a further three years. Key have been awarded the contract after a rigorous evaluation process, where they faced competition from all the main agencies in the UK. Key were able to demonstrate their commitment to the Scottish Power account and their ability to build upon their efficient, effective and friendly service. We look forward to working with Craig, Ian and the rest of the Key team in continuing to develop the service and the business relationship that we have established.

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www.keyreservations.com



Best Western Hotels are proud to be a preferred partner of Key Reservations in Glasgow.



Best Western is the world's largest hotel group with 4,000 hotels worldwide and over 300 in Britain alone.

Each Best Western hotel offers a truly unique experience as each property

is individually owned and operated which means that no two hotels are the same!

The Best Western Castle Green Hotel in Kendal is set within 14 acres of mature gardens and woodlands. Yet only ten minutes from the M6 exit 37. The hotel offers 100 bedrooms all with room service and satellite TV and full leisure facilities including indoor swimming pool, gym, sauna, solarium and beauty salon.

A choice of dining is available either in the AA rosetted Greenhouse restaurant situated in the hotel overlooking the gardens or Alexander's Pub situated within the grounds for traditional country grub!

The hotel boasts a dedicated conference centre with rooms that will take up to 300 delegates.

With the added benefit of plenty of free car parking The Best Western Castle Green Hotel is a place you won't want to leave!

For further details and to make a booking contact Key Reservations on 0141 433 4700.



COMPETITION

We are offering you the chance to win a two night Getaway break for two adults at the Best Western Castle Green Hotel. This prize, subject to availability, is based on overnight accommodation sharing a twin or double room plus table d'hote dinner and full English breakfast. You must book your break by 31 August 2004 and take your prize by 19 December 2004. Just answer the undernoted question and email your entries to sales@keyreservations.com by 31/07/04.

What is the name of the pub that stands within the Best Western Castle Green Hotel grounds?



FIONA JOINS THE KEY TEAM



FIONA MCLEAN

Hi, my name is Fiona Maclean (or Fi to anyone within earshot of my workmates!). I am 22 years old and I live in New Stevenston which is just outside Motherwell. I live there

with my fiance Scott and my West Highland Terrier Lucy.

I joined Key about four months ago and I have to say I am really enjoying my job. I worked in a hotel before and I dealt with all the team on a day to day basis, however, it is definitely a bigger challenge being on this side of the telephone. It's a completely different job booking one hotel to the hundreds we book on a weekly basis. I think I'm beginning to find my feet now and the hotels are becoming much easier to find, although I must admit some of the areas of London are still confusing (thank goodness for my colleagues & hotel directories!).

I've also had the chance to go to a few client evenings so far, and although I had a touch of the nerves the first time, I was made to feel very welcome and everyone was so friendly that it made my second night so much easier (I'm actually quite shy!).

Outside of work I often spend the weekend with the other half, where we often go away walks with the dog. Failing that you'll find me changing nappies of my sister's baby! (Sad I know but that's me having been made an aunt for the first time, you know how it is). Anyway, if I haven't yet spoken to you or met you face to face I'm sure I will in the near future. Take Care!!

THE BUSINESS



The new Crown rooms offer an upgraded standard of accommodation across Moat House Hotels in the UK. Each time you book an overnight stay in a Crown room you can expect the following little extras to make your experience even more special:

- ◆ Best executive room ◆ Luxury toiletries ◆ Express check-out ◆ Complimentary newspaper & magazines
- ◆ Luxurious bathrobe ◆ Duvet ◆ Irresistible snacks ◆ Mineral water ◆ Wireless internet access

To book your stay in a Crown room call Key Reservations on 0141 433 4700



Jurys Kensington Hotel

Close to Harrods, Jurys Kensington is just minutes from Olympia and Earls Court. South Kensington Tube Station within a five minute walk away has direct lines to both Heathrow and the West End. This 4-Star Deluxe hotel which is perfectly located for the business or leisure traveller has 173 air-conditioned bedrooms all of which have been newly refurbished. The three categories of rooms are Classic, Executive and Suites.

The new Copplestone Restaurant has been redesigned to add a dash of international style. In addition, Kavanagh's Irish Bar, one of London's most popular bars offers wholesome home cooking as well as a wide screen TV for sports lovers. Il Barista offers guests a variety of speciality coffees, as well as a variety of teas and freshly baked pastries. Jurys Kensington also has 4 Conference Suites catering for up to 80 delegates.



Jurys Clifton Ford Hotel

This 4-Star luxury hotel is located five minutes from Bond Street and Oxford Street. A very unique feature of this first-class hotel is its Health and Leisure Club - one of London's finest and run by the experts in fitness and recreation, Holmes Place. Complimentary entry is a benefit all hotel guests may enjoy. In addition to a superb gym with state-of-the-art equipment, there is a 16 metre swimming pool, whirlpool, sauna and steam room.

The 255 bedrooms offer four distinguished categories of rooms: Classic, Executive, Studios and Penthouse suites. All of these offer beautifully modern decor and a host of amenities for the business or leisure guest. Boasting a state-of-the-art conference centre, including five new dedicated meeting rooms, the Jurys Clifton Ford conference suites offer an excellent standard of facilities.

Point Hotel Educational Visit

Point Hotel in Edinburgh was recently visited by the Key Reservations team for dinner and an overnight stay. Chosen as one of the top 50 design hotels in the world, the stylish and contemporary Point Hotel offers unique accommodation which



includes 140 en-suite bedrooms, comprising 4 luxury Jacuzzi suites, 86 executive and 50 standard bedrooms, most with castle views. The Cosmopolitan Point Restaurant offers a relaxed and informal ambience. The Art Deco chandeliers in the restaurant are based on a Czech design for the Obecni Dum in Prague. The Monboddo Bar Grill stocks premium products including an extensive range of draught and bottled beers, cocktails galore and exclusive wines. Monboddo has showcases of authentic art work by famous American artist Beckerman Balken, the first permanent exhibition of Balken's work in Scotland. The Castle Terrace Car Park is only two minutes walk away.

Point Conference Centre, located in the heart of Edinburgh's financial district, is quipped with the latest in IT and conference technology. It offers a maximum of 6 individual rooms accommodating 12-120 delegates theatre style. With stunning views of the Edinburgh Castle and the surrounding skyline, the highly adaptable Penthouse Suite is situated on the fifth floor and includes a reception area, breakout area and roof terrace. This is an ideal venue for a drinks



reception and can accommodate up to 150 delegates. Whether it is for a conference, exhibition, training session, seminar or reception, the self contained Point Conference Centre is the ideal venue and guaranteed to impress.

For further details and to take advantage of our special £75 B&B rate just give the Key Reservations team a call on 0141 433 4700.

Forthcoming Events (dates for your diary)

Large exhibitions and major conferences can have an impact on room availability and rates. Help Key to plan ahead on your behalf by giving us advance notice of your requirements. Listed below are some forthcoming events which may interest you.

BIRMINGHAM

14 – 16 September 2004	National Direct Marketing Show
29 – 30 September 2004	Call Centre Expo
10 – 13 October 2004	ASFI
13 – 14 October 2004	Business Travel
02 – 04 November 2004	Coach & Bus

EDINBURGH

15 August – 05 September 2004	International Festival
05 September 2004	Association for Medical Education in Europe
03 October 2004	International Gynecologic Cancer Society
12 February 2005	Six Nations Rugby
26 February 2005	Six Nations Rugby
13 March 2005	Six Nations Rugby

GLASGOW

21 – 25 June 2004	
06 – 09 July 2004	
15 – 18 July 2004	
31 July – 04 August 2004	
15 – 20 August 2004	
04 – 08 September 2004	
13 – 18 November 2004	

LONDON

21 June – 04 July 2004	
14 & 15 September 2004	
21 & 22 September 2004	
29 & 30 September 2004	
08 – 17 October 2004	
08 – 11 November 2004	
17 & 18 November 2004	
06 – 16 January 2005	

International Symposium on Astronomical Telescopes & Instrumentation
30th Congress of Obstetrics & Gynaecology
British Open Golf Championship in Troon
International Conference on Computational Biology
International Geographical Conference
14th Annual Congress of the European Respiratory Society
7th International Congress on Drug Therapy in HIV Infection

Wimbledon
Public Sector People Management Expo
Mobile Commerce World
CIBSE National Conference
Ideal Home Show
World Travel Market
Business Finance Expo
Schroders Boat Show

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